

**Summary & Ambition 2030** 

(Burkhardt Frick)

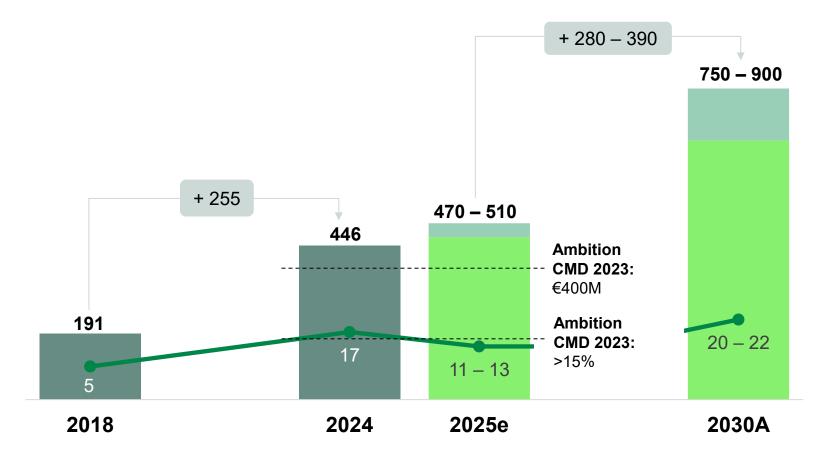


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## Previous long-term plan delivered early

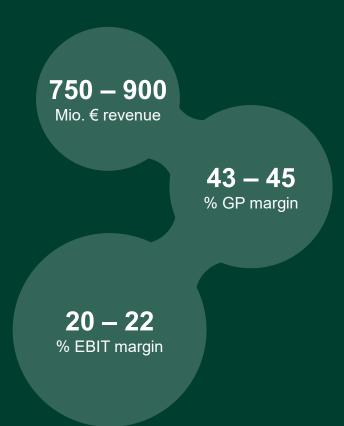
## - strong growth and margin expansion ahead

#### **Revenue** [€M] & EBIT margin [%]



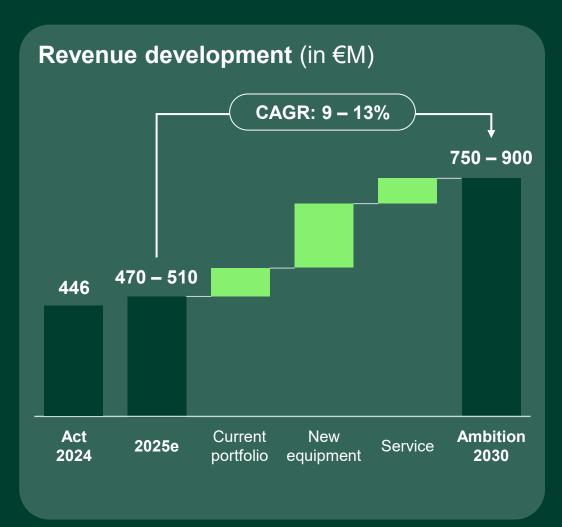


### **New Ambition 2030**









#### **Current portfolio – key revenue drivers:**

Photomask Equipment Remain #1 in high-end segment and expand

leadership into mid-end segment

**Temporary Bonding** Sustaining leadership – especially in the HBM

market segment

**UV-Scanner** Expand footprint in Advanced Packaging,

leveraging strong position at the #1 foundry

#### New equipment – key revenue drivers :

Wafer Cleaning Enter the Wafer cleaning market with an

innovative, cost-efficient & green solution

**Hybrid Bonding** Entry into Advanced Logic and HBM market,

enabled by excellent technological performance

Inkjet Coating Shaping Inkjet market – a cost-efficient Coating

solution and enabler for Additive Manufacturing

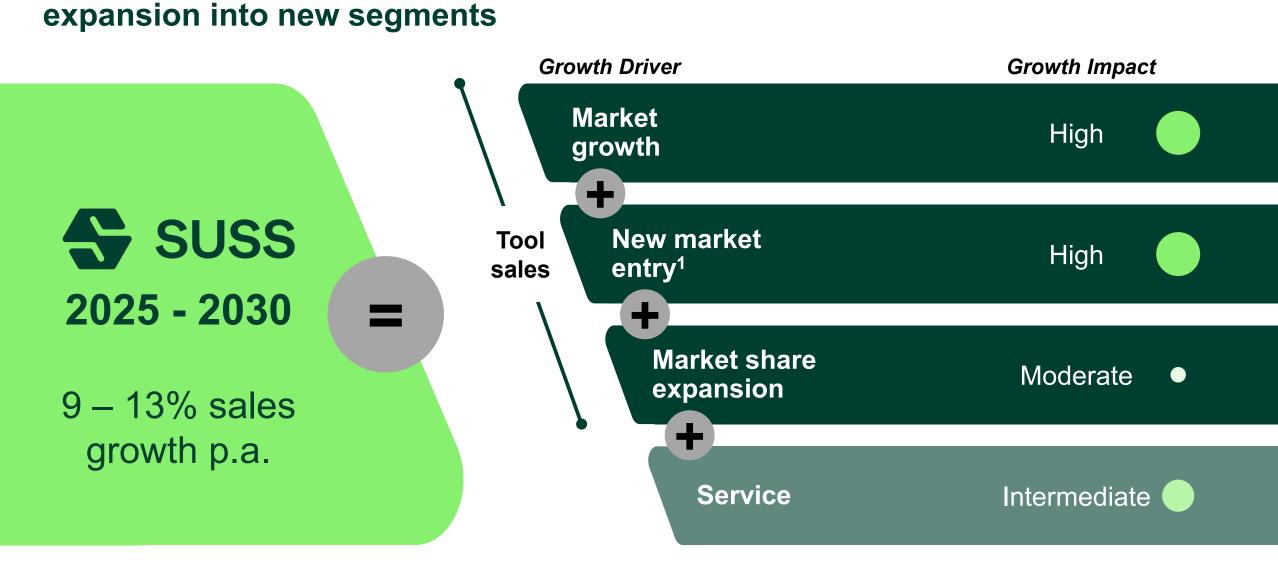
#### **Service – key revenue drivers:**

Growing Service revenue share from 18% to 25%, with Service now a strategic business contributor

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## Growth path underpinned by Al-driven market tailwind and continued



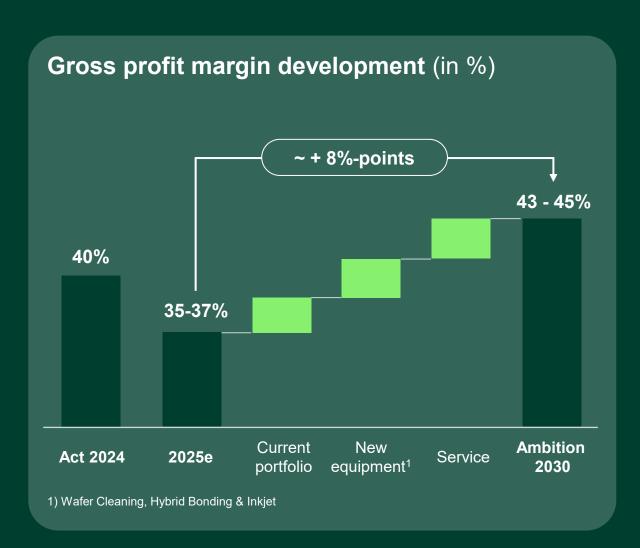


1) Wafer Cleaning & Hybrid Bonding

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#### **Current (evolving) portfolio:**

- New modular & standardized product generations (e.g. new Mask Cleaner, UV-Scanner & Mask Aligner)
- Optimized production network & further improved capacity utilization

#### **New equipment:**

New products with higher margins than the current portfolio due to new equipment design (exception: Hybrid Bonder, where the die-bonding module is sourced externally)

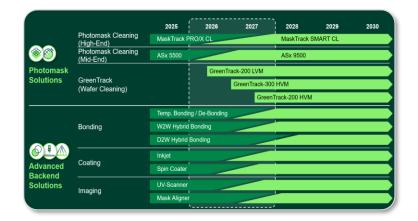
#### Service:

Overall margin improvement through more strategic installed base management and focused service product portfolio

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## Product Innovation: our enabler for long-term success





#### Portfolio transition in '26 & '27

Portfolio strengthening with multiple introductions of new modular product generations across all equipment families

# >2x €360M - €380M €167M 2021 - 2025e 2026 - 2030A

Cumulative R&D spend per period

#### Strong R&D spend

R&D projected spend more than doubling through 2030 – compared to the reference period

### Margin uplift

from modularization & standardization from '27/'28

#### **Selective R&D outsourcing**

remains a core element of our development strategy

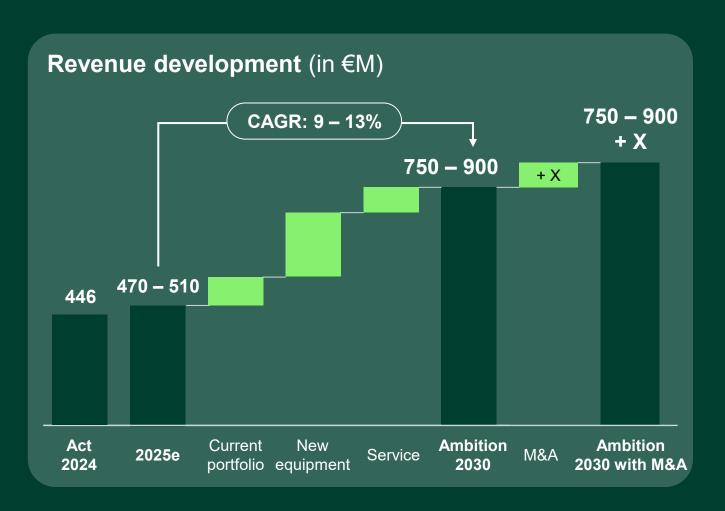
#### **Know-how acquisition**

through targeted M&A to gain time to market, is also being pursued strategically (see next slide)

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# **Active pursuit of inorganic growth –** we have the means and are looking for the right fit





# Strategically enhancement of existing portfolio



- Acquisition must support existing strategic priorities, not merely broaden the portfolio
- Acquisition should not structurally dilute our margin
- Carve out and integration efforts need to be manageable culturally, operationally, and organizationally

# Acquisition of Know-How to accelerate product development



- In-house development not feasible, or significant time savings achievable through acquisition
- Clear path to monetization must be visible

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