

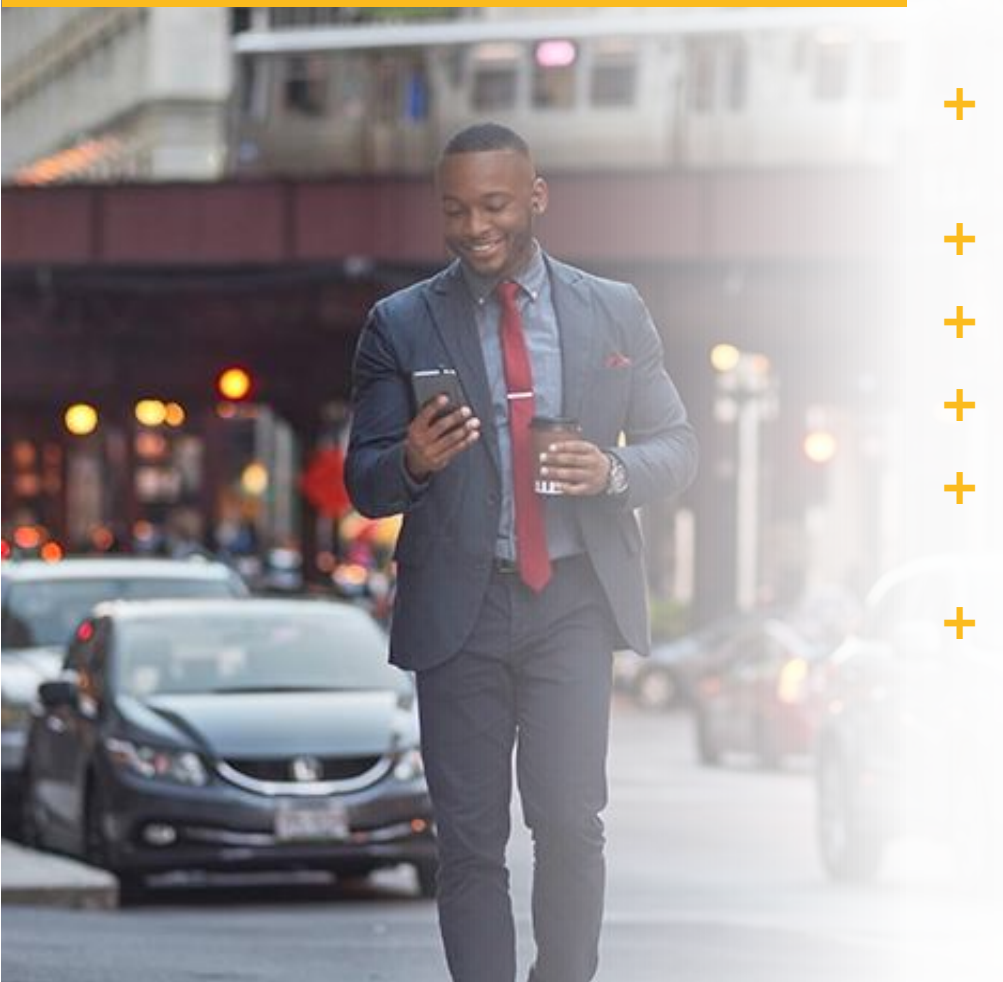
DEUTSCHES EIGENKAPITALFORUM 2022

Dr. Bernd Schulte, CEO
30. November 2022



- I. Overview and Strategy
- II. Financial Results Q3 2022

SUSS is part of our digital life!



- + Hidden champion headquartered in Germany with 70+ year track record of innovation and growth
- + Key technology provider for semiconductor advanced backend industry
- + Global customer base with largest share of business in Asia
- + Strategic partner for global semiconductor IDMs and Foundries
- + Innovator with relevant network to research institutes and universities
- + 2025 Target: more than € 400 million revenue and >15% EBIT margin

GLOBAL PLAYER WITH STATE-OF-THE-ART PRODUCTION NETWORK

Sternenfels | (Germany)

15,000 m²

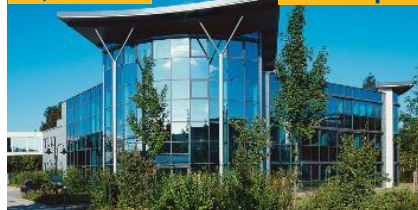
448 empl.*



Garching | (HQ, Germany)

9,000 m²

238 empl.*



Neuchatel | (Switzerland)

3,500 m²

174 empl.*



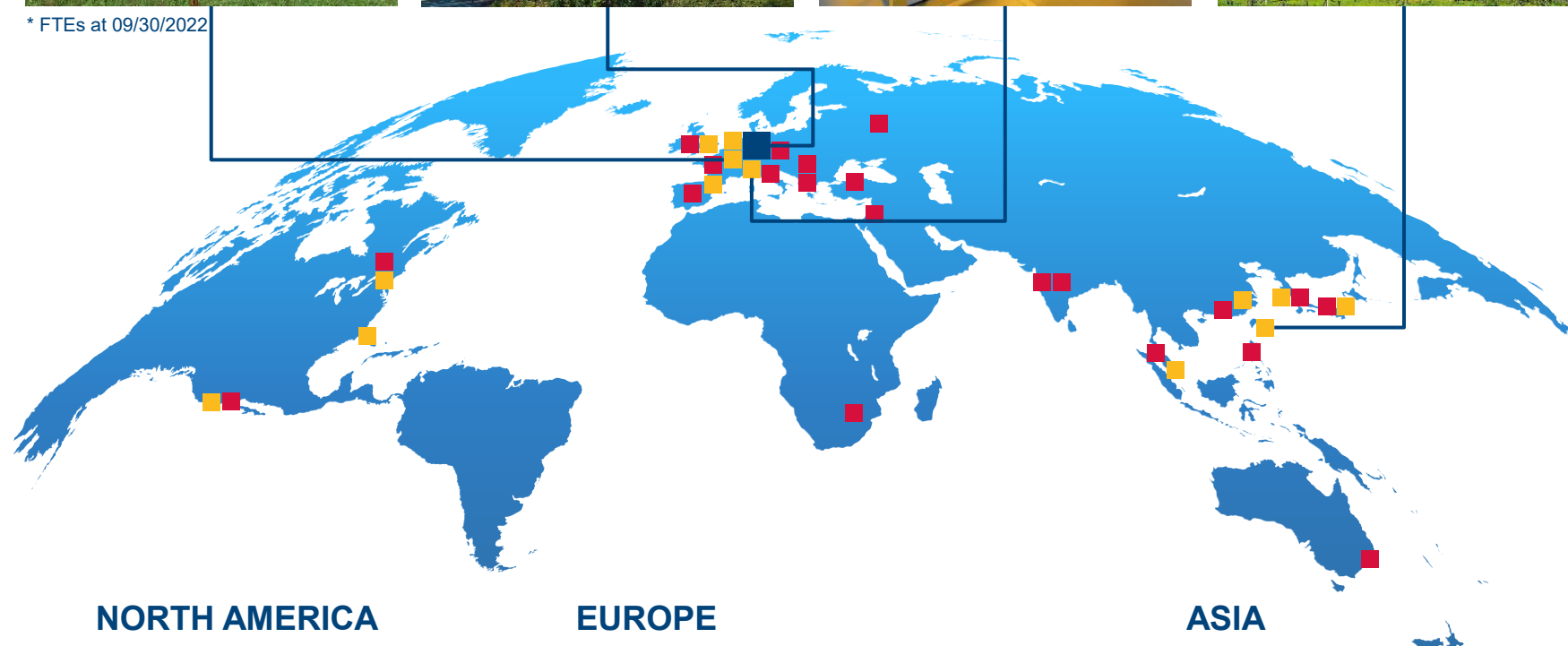
Hsinchu | (Taiwan)

4,800 m²

196 empl.*



* FTEs at 09/30/2022



NORTH AMERICA

EUROPE

ASIA

- (HQ) Germany
- SUSS sites
- WW distributors

■ USA



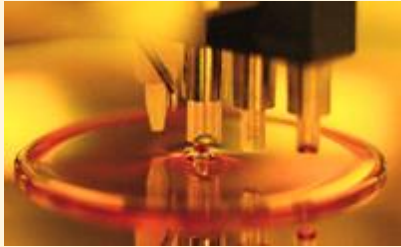

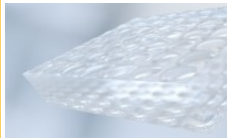
- (HQ) Germany
- United Kingdom
- France
- Switzerland
- Netherlands

- Japan
- Korea
- China
- Taiwan
- Singapore

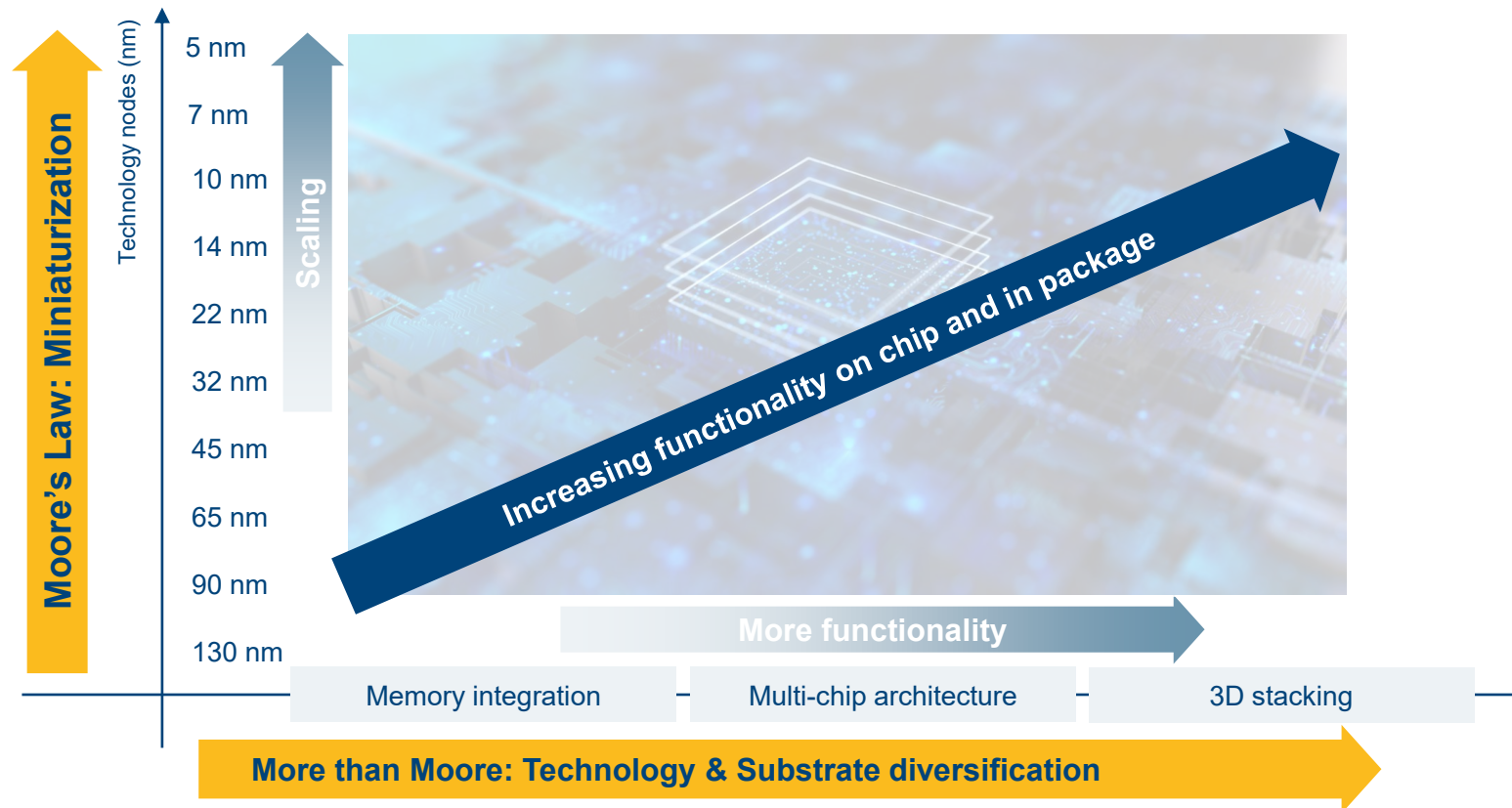
ADVANCED BACKEND SOLUTIONS AS CORE ASSET IN OUR PRODUCT PORTFOLIO

	FRONTEND	ADVANCED BACKEND			COMPONENTS
SEGMENTS	Photomask Equipment	Lithography	Bonder	MicroOptics	
					
PRODUCTS	Photomask Cleaning	Exposure Systems	Coater / Developer	Bonding Systems	Microlens Arrays
	 MaskTrackPro	 Mask Aligner MA200/300  Projection Scanner DSC300	 ACS300	 XBC300  XB8	 Microlens Arrays

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SEGMENTS	Photomask Equipment	Lithography		Bonder	MicroOptics
					
PRODUCTS	Photomask Cleaning	Exposure Systems	Coater / Developer	Bonding Systems	Microlens Arrays
PROCESS STEPS	Photomask Cleaning	Proximity Exposure (Mask Aligner) UV Projection Lithography (UV Scanner) Imprint Systems Metrology	Coating & Developing Metrology Inkjet Printing	Bonding Alignment Permanent Bonding Temporary Bonding Hybrid Bonding Debonding Metrology	Imprint Applications Industrial: FSMO (Fiber, Semi, Medical, Optics) Automotive: Light Carpets, MLA Headlights
SHARE OF 2021 SALES	19 %	59 %		12 %	10 %

WE ARE A LEADING PLAYER IN ADVANCED BACKEND



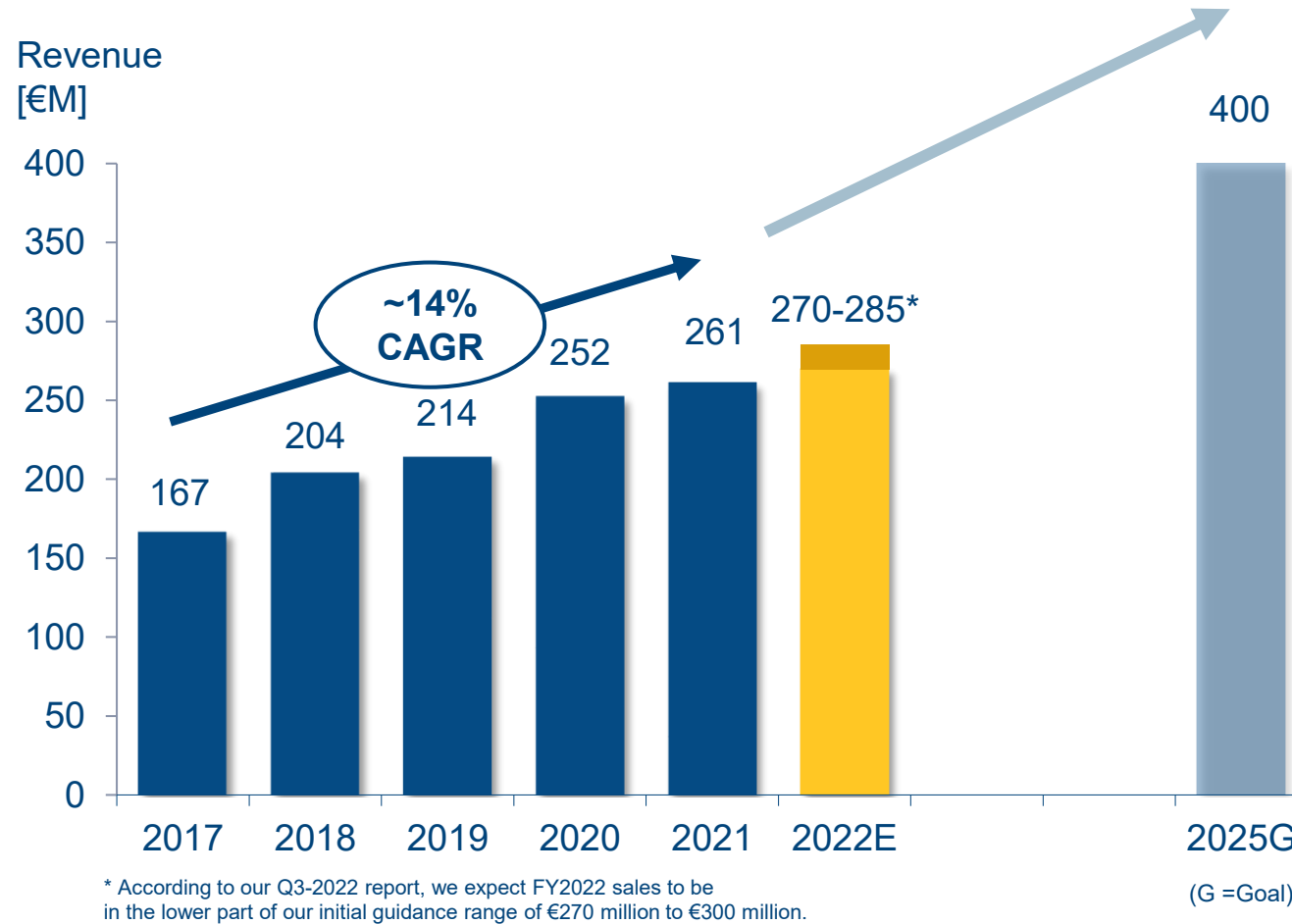
Semiconductor industry trends

- + **Semiconductor industry** is constantly striving to **increase** computing power and/or reduce power consumption by using advanced substrates and **miniaturization**.
- + **Miniaturization** and performance increase at single chip level is **exhausted** in a few years due to physical limits (first 1 nm fab already in planning).
- + A further **performance increase** requires chips integration and/or 3D stacking ("**More than Moore**").
- + Consequently, the importance of **advanced backend** solutions with demand for bonding and lithography has **strong growth opportunities**.

SUSS MicroTec:

- is a **leading** international solution provider in **advanced backend** with
- already more than **70 % of total sales in advanced backend**.

OUTLOOK 2025: SUSTAINED AND PROFITABLE REVENUE GROWTH



- + **Sustained top-line growth**
 - Continued growth of core businesses lithography and photomask equipment
 - Increased focus on high-growth opportunities: bonder and micro optics applications
- + **In parallel, operations and performance transformation**

Our target for 2025: € 400 million revenue with >15% EBIT



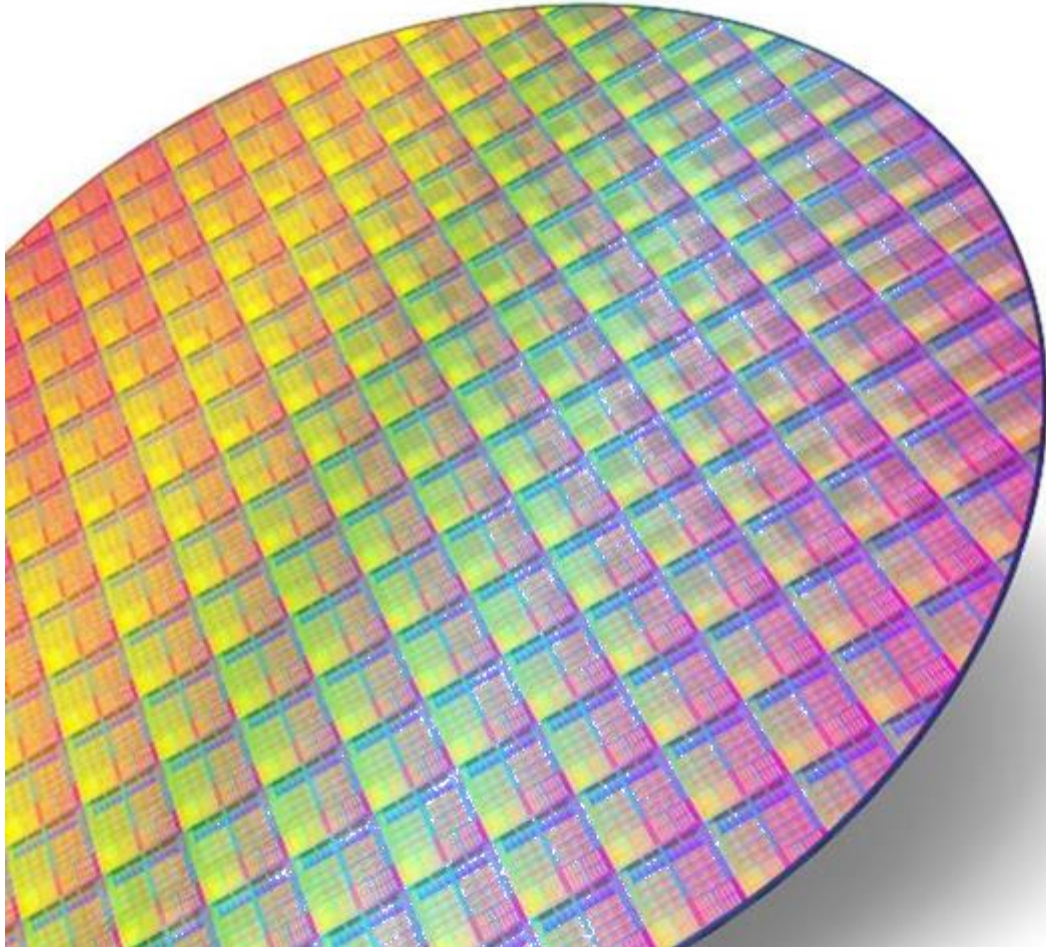
- I. Overview and Strategy
- II. Financial Results Q3 2022**

Key Figures:

- + Another quarter with record order entry of € 142.5 million
- + Revenue slightly up even though facing ongoing supply chain challenges
- + EBIT margin decreased to 8.4 % (previous year: 13.9%) due to higher material and personnel costs as well as the product mix
- + Positive free cash flow of € 11.3 million due to higher prepayments (previous year: € -1.8 million)

Q3 Business Highlights:

- + Demand remains strong across all SUSS MicroTec segments, with strongest OE growth for Photomask Equipment and Bonder segments
- + Revenue still negatively impacted by ongoing supply chain bottlenecks:
 - + Tools with a value of about € 16 million were delivered but not recognized as sales in Q3 2022 due to missing parts or functionality
 - + Tools worth approx. € 5 million are assembled, but delivery is outstanding



KEY GROUP FIGURES 9M 2022

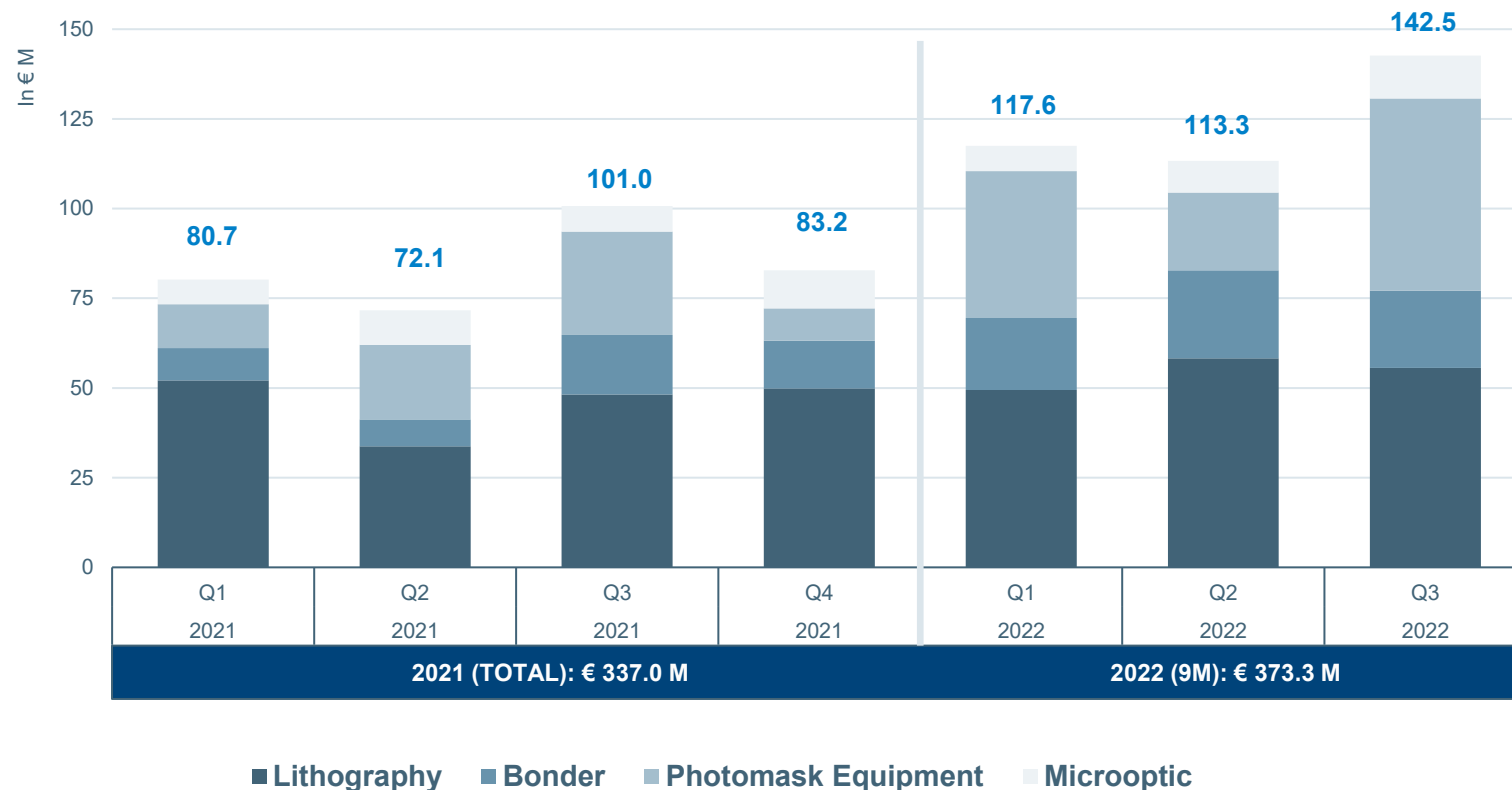
<i>in € million</i>	Q3 / 2022	Q3/ 2021	Change	9 Months / 2022	9 Months / 2021	Change
Order entry	142.5	101.0	41.1%	373.3	253.8	47.1%
Order backlog as of Sep 30	--	--	--	377.3	185.4	103.5%
Total sales	70.5	70.0	0.7%	195.2	188.5	3.6%
Gross profit	24.4	27.4	-10.9%	68.2	68.9	-1.0%
Gross profit margin	34.6%	39.1%	-4.5%-Points	34.9%	36.5%	-1.6%-Points
EBIT	5.9	9.7	-39.2%	11.0	17.7	-37.8%
EBIT margin	8.4%	13.9%	-5.5%-Points	5.6%	9.4%	-3.8%-Points
Earnings after tax	3.6	7.1	-48.8%	7.2	12.1	-40.2%
Earnings per share, basic (in €)	0.19	0.37	--	0.38	0.63	--
Net cash	--	--	--	52.2	19.8	163.7%
Free Cashflow	11.3	-1.8	--	17.4	0.2	--
Employees as of Sep 30	--	--	--	1,221	1,148	6.4%

9M figures

- + High Order Entry (+ 47.1%), Backlog at € 377.3 million
- + Revenue up by 3.6%
- + EBIT margin decrease due to higher material and personnel costs as well as higher R&D spending
- + Net cash and FCF improved strongly

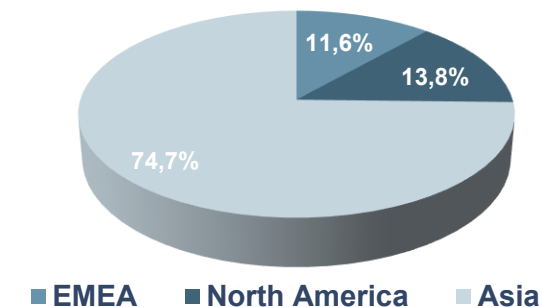
ORDER ENTRY BY SEGMENT AND SALES REGION

Order entry by segment

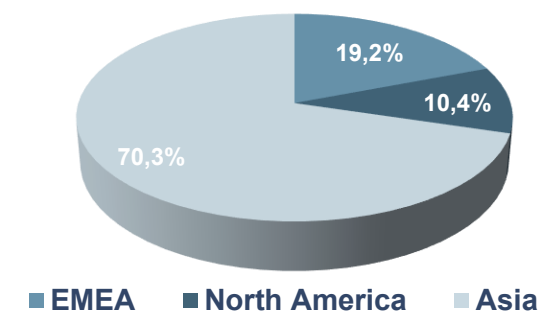


- + € 373.3 million order entry in the first 9 months
- + Book-to-bill-ratio 9M 2022: 1.91 (PY: 1.34)

Order Entry by region (Q3 2022):

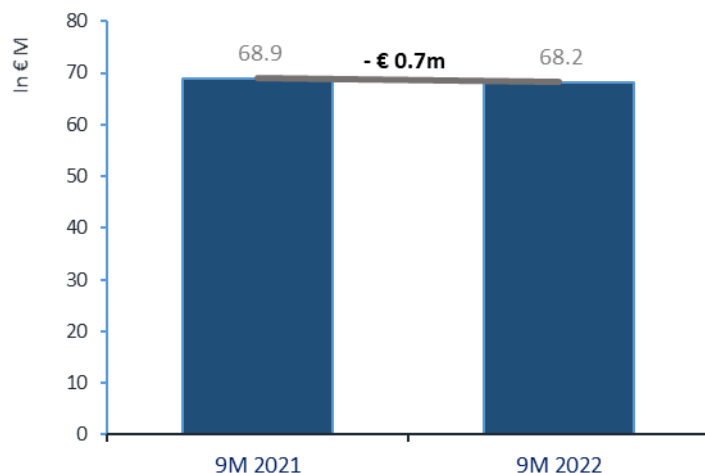


Sales by region (Q3 2022)

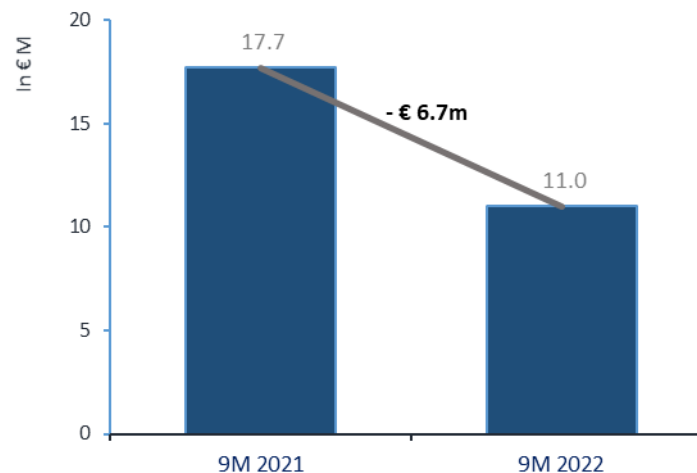


PROFITABILITY IMPACTED BY SUPPLY CHAIN BOTTLENECKS

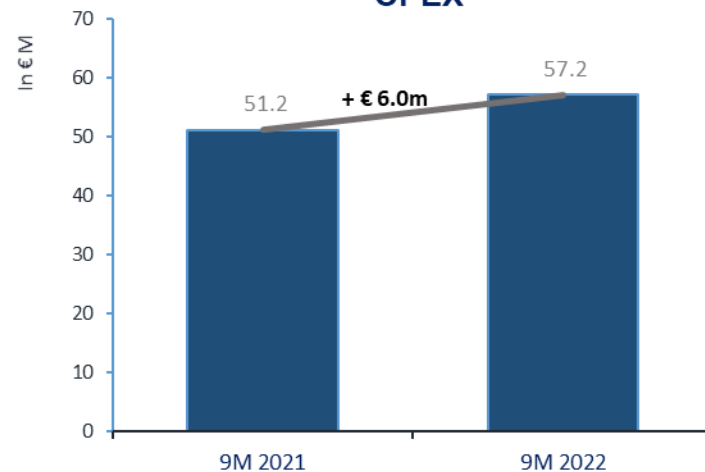
GROSS PROFIT



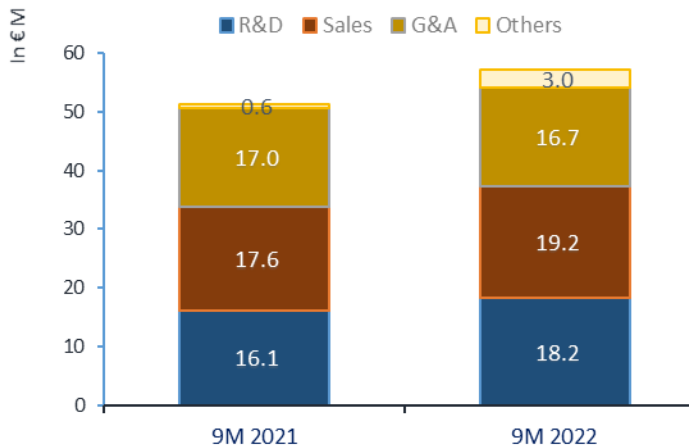
EBIT



OPEX



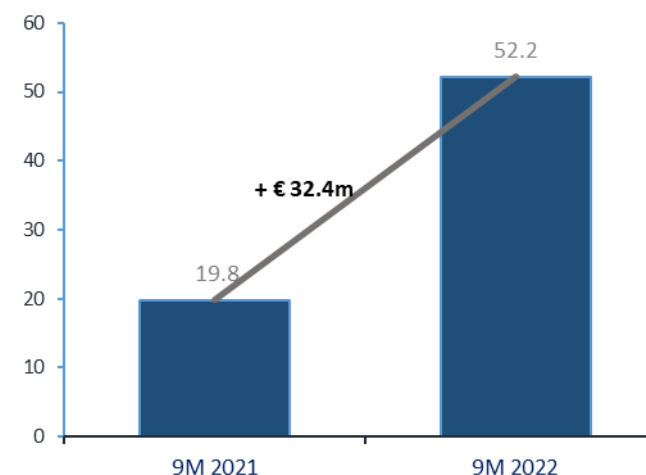
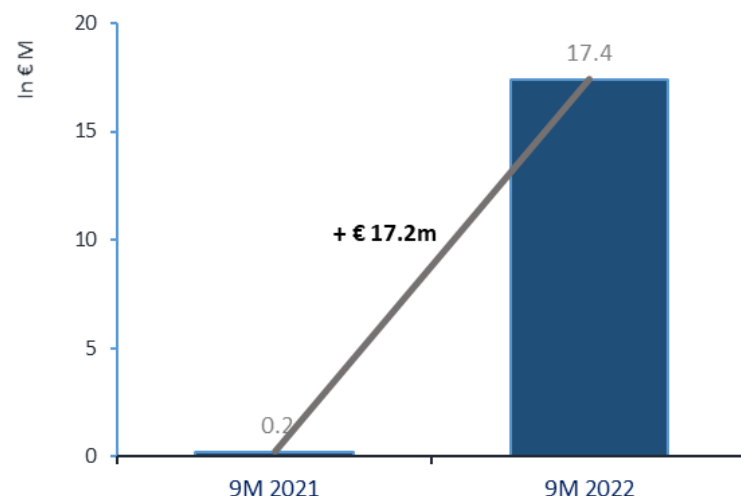
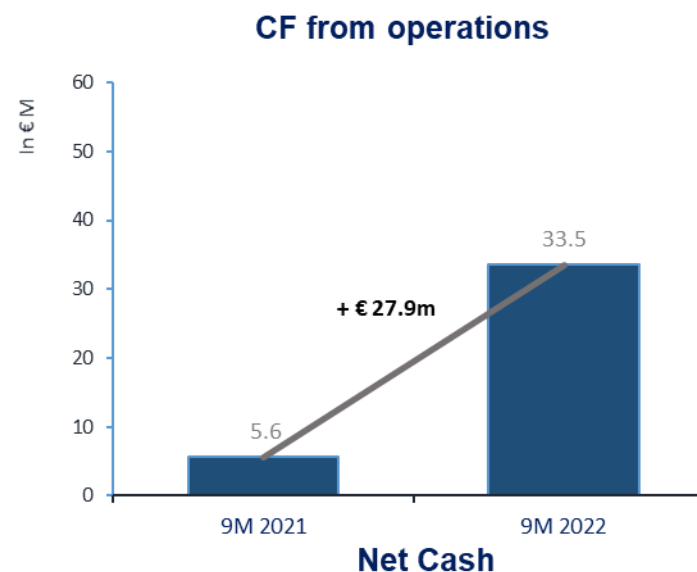
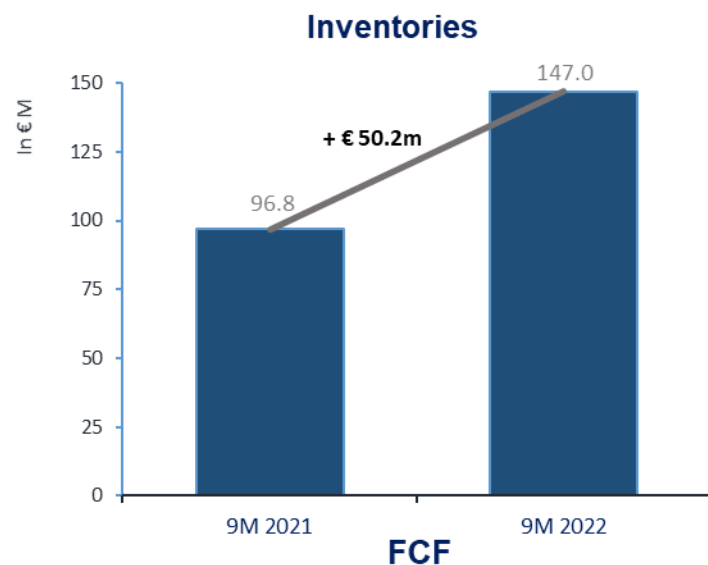
Operating Expenses



Comments:

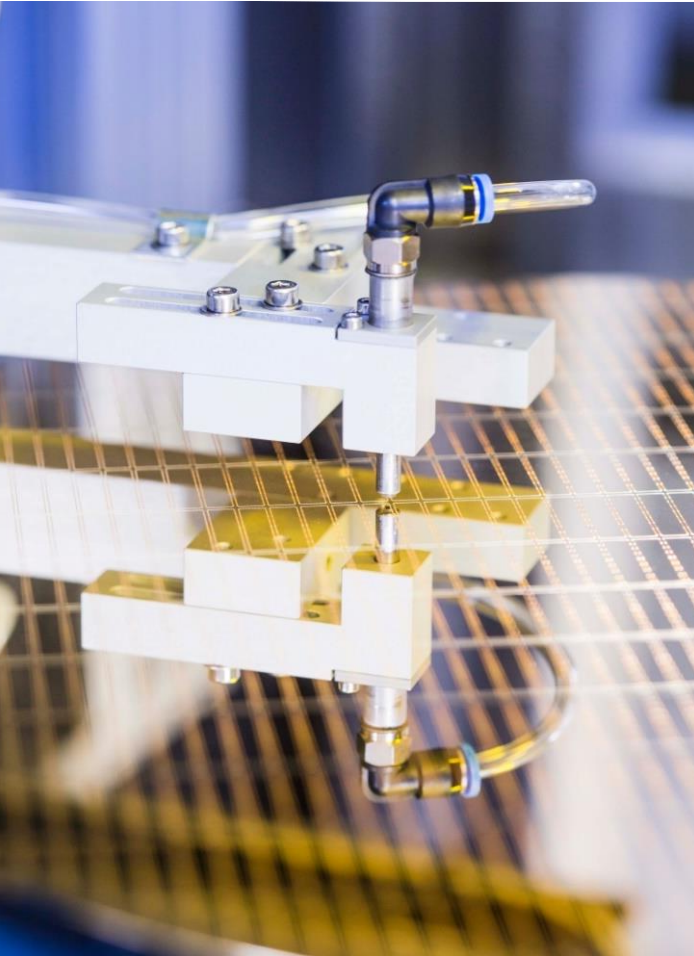
- + 9M 2022 revenue has been negatively impacted by supply chain constraints
- + Slightly lower gross profit margin at 34.9%
- + Revenue (and gross profit) on some finished goods not yet recognized
- + Q3 2021 EBIT included a positive one-off effect of € 1.5 million due to a reversal of a write-off for two UV-scanners
- + 9M EBIT decreased by € 6.7 million vs. 2021 mainly caused by a lower Gross Profit margin, overall higher R&D spending, more Selling and Marketing expenses and a negative FX effect in 2022

FREE CASH FLOW IMPROVED DESPITE GROWING INVENTORIES



Comments:

- + Increasing inventory level due to supply chain bottlenecks and long lead times
- + Operating CF improved mainly due to higher down payments (partly offset by build-up of safety stock & work in progress)
- + Improvement of FCF and Net Cash
- + Financial headroom: € 102m (thereof undrawn syndicated loan of € 40m)



Revenue 2022

€ 270M - 300M
(lower part of
range)

EBIT margin 2022

8.5 - 10.5%
(lower end of
range)

Free cash flow
2022

€ -5M to +5M

- + 2022 results impacted by supply chain bottlenecks
- + With ongoing supply chain challenges, growth path shows incremental & temporary delay, not fundamental slow-down (as shown by strong OE)
- + Guidance bandwidth narrowed: sales at lower part of range and EBIT at lower end of range expected
- + Expect further top- and bottom-line growth to at least € 400 million in 2025, with 15% EBIT margin (unchanged)

DISCLAIMER

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec SE and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec SE. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec SE does not intend or accept any obligation to publish updates of these forward-looking statements.

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Financial Calendar 2023

Annual Report 2022	March 31
Quarterly Report 2023	May 11
Annual General Meeting 2023	May 31
Half Year Report 2023	Aug. 3
Nine Months Report 2023	Nov. 9