



SUSS MICROTEC – PRELIMINARY FULL YEAR RESULTS 2016

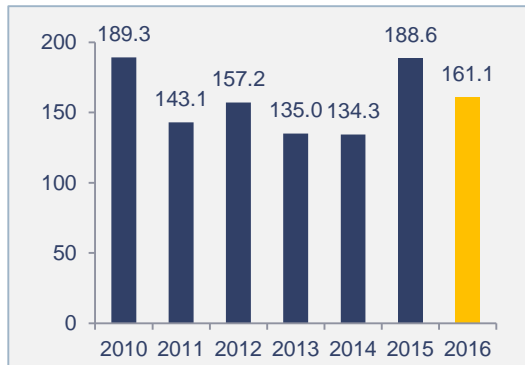
FEBRUARY 10, 2017

KEY FINANCIALS Q4 2016 AND FULL YEAR 2016

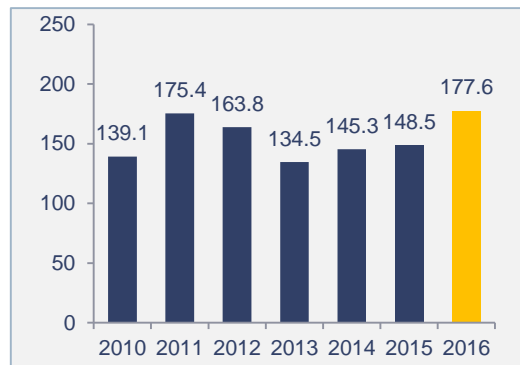
in € million	Q4 2016	Q4 2015	in %	2016	2015	in %
Order Intake	59.5	79.7	-25.3%	161.1	188.6	-14.6%
Order Backlog 12/31	--	--	--	101.5	117.6	-13.7%
Revenue	69.5	55.1	26.1%	177.6	148.5	19.6%
EBIT	11.1	6.7	65.7%	11.1	5.0	>100%
<i>EBIT in % of Sales</i>	16.0%	12.2%	3.8%pt	6.3%	3.4%	2.9%pt
Free Cash Flow*	4.6	14.4	-68.0%	-9.1	1.3	--
Net Cash	--	--	--	31.1	40.0	-22.3%
Employees 12/31	--	--	--	711	698	1.9%

* before consideration of purchased interest-bearing securities

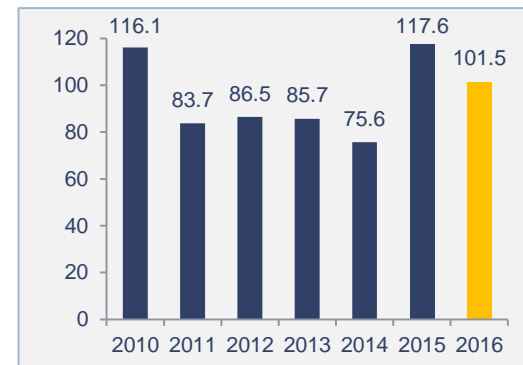
Order Entry in € million



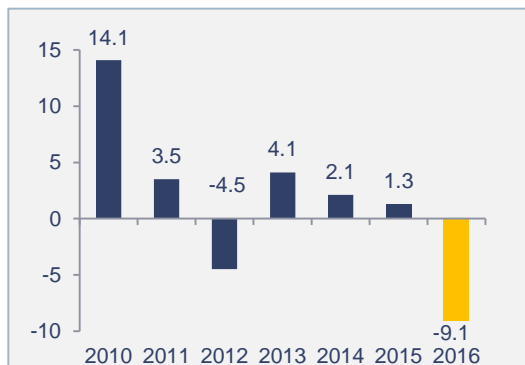
Sales in € million



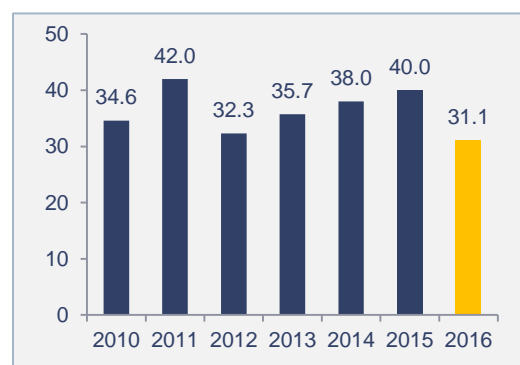
Order Backlog in € million



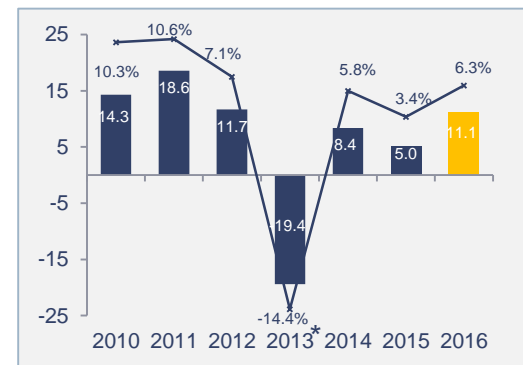
Free Cash Flow in € million



Net Cash in € million

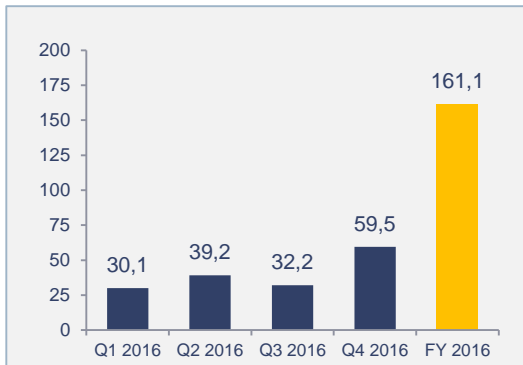


EBIT in € million

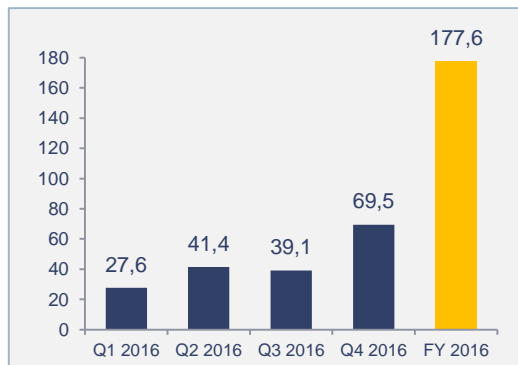


* Including a -13.2 € million one-off effect from restructuring of the product line permanent bonding (-0,69 € per share)

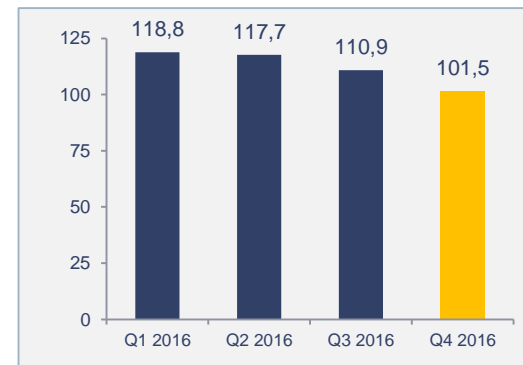
Order Entry in € million



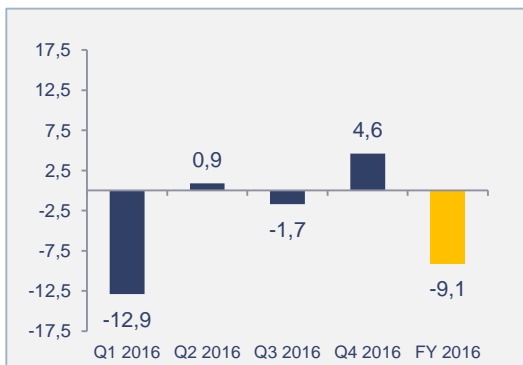
Sales in € million



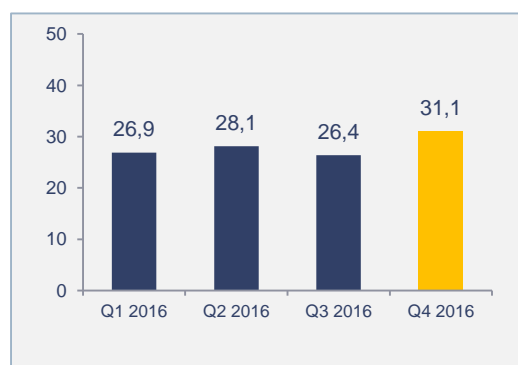
Order Backlog in € million



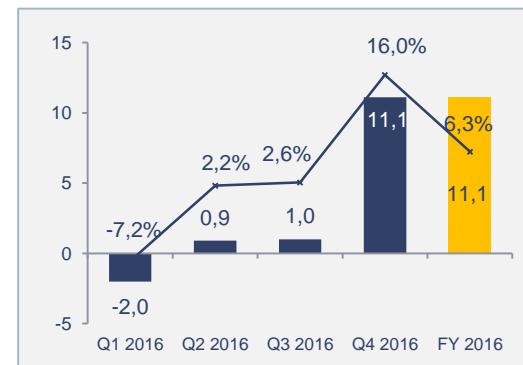
Free Cash Flow in € million



Net Cash in € million



EBIT in € million



Market Outlook

- + Gartner expects the semiconductor market to grow by 7.2% in 2017
- + This would mark a new record level of 364.1 bn \$ (2016: 339.7 bn \$)
- + Market growth will be driven by automotive and industrial applications, the memory segment and the Internet of Things
- + Semi expects the semiconductor equipment market to grow strongly by 9.2% in 2017
- + Wafel-level-packaging and assembly equipment market is expected to grow by 10.7% in 2017 after 3.9% in 2016 (Gartner)
- + Yole expectes MEMS-market CAGR 2015 – 2021 of 13% (unit growth)

SUSS MicroTec Outlook

- + FY 2017: Sales 160 - 170 € million
 EBIT 9 - 13 € million
- + Q1 2017: Order Intake 25 - 35 € million

This presentation contains forward-looking statements relating to the business, financial performance and earnings of SUSS MicroTec AG and its subsidiaries and associates. Forward-looking statements are based on current plans, estimates, projections and expectations and are therefore subject to risks and uncertainties, most of which are difficult to estimate and which in general are beyond the control of SUSS MicroTec AG. Consequently, actual developments as well as actual earnings and performance may differ materially from those which explicitly or implicitly assumed in the forward-looking statements. SUSS MicroTec AG does not intend or accept any obligation to publish updates of these forward-looking statements.



Thank you!

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